

# Brian Gautreau

Senior Solutions Engineer at F5, dedicated to the United States Army account. Twenty-nine years across Dell and F5 building, deploying, and selling enterprise infrastructure. Cedar Park, Texas. brian.gautreau@gmail.com.

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## Experience

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2019 to present

Cedar Park, TX

CURRENT

### Senior Solutions Engineer

F5

Pre-sales technical lead across the F5 portfolio for the United States Army account.

- Cover the full F5 catalog: BIG-IP, NGINX, Distributed Cloud, application security.
  - Translate mission requirements into architectures spanning data center, edge, and cloud; partner with program offices through procurement and rollout.
  - Trusted advisor on application delivery, zero-trust patterns, and modernization paths for legacy workloads.
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2013 to 2019

Cedar Park, TX

### Sales Engineer, Software Networking Business Unit

Brocade / Riverbed

Sales Engineer for the Brocade Software Networking business unit, supporting Cloud Service Providers across the Central and Eastern United States and Latin America.

- Exceeded 210% of FY16 quota; \$5M+ in Software Networking revenue.
- Covered the Software Networking portfolio: Virtual ADC, Virtual WAF, Virtual Router, SDN Controller, SDN applications.
- Drove customer-requested features into the product: Transparent Caching, Direct Server Return, phone-home improvements, HA timer tuning.

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1996 to 2010

Various

### **Engineering, Support, Management, Consulting**

Dell, Junior Achievement, Exodus Communications

Earlier career across engineering, technical support, management, and consulting roles.

### **Patents**

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US 9,325,608

Methods and apparatus for managing aggregated systems

2016-04

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US 9,270,791

Methods and apparatus for network device discovery and configuration

2016-02

### **Publications**

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Microsoft Hyper-V cluster reference architecture

Dell Inc., 2014

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Citrix XenServer networking reference architecture

Dell Inc., 2013

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Blade and storage configuration guide for private cloud

Dell Inc., 2013

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Private cloud infrastructure deployment guide

Dell Inc., 2014

### **Education**

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Texas A&M University

Agricultural Systems Management

2006 to 2007

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University of Southwestern Louisiana

Mechanical Engineering

1994 to 1995